

# Success in Local Government

Integra Associates now has more than thirty clients in Local Government ranging from District Councils to Unitary Authorities. With over 10 years Agresso experience Integra offers a flexible approach to delivering its unique blend of business and technical capability.

## Integra in partnership

Agresso Business World has found well deserved success as the top Business Information Management System for Local Government.

But Public Sector success is not just about technology. Local Government's drive to achieve business transformation has embraced the management of change, successfully addressing the re-engineering of processes as well as the effective use of technology.

Integra's track record in Local Government has proved it can respond to these diverse challenges. We support our clients in addressing the wider business and technological requirements necessary to achieve the full benefits of operational efficiency and reduced costs.

Our cost effective services are delivered with a strong empathy for our clients' complete business needs.

Some examples of our assignments in Local Government are:

### eProcurement:

Integra's clear understanding of eProcurement has supported the precise planning and implementation of a number of systems for both large City and County as well as the smaller District Councils.

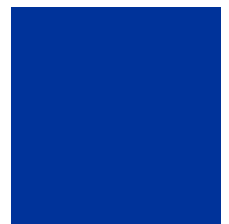
Key to our approach is understanding the goals identified by each authority and ensuring that their specific requirements are met to allow improvements in service levels whilst making cost reductions.

Improvements have included:

- Replacing paper based systems with state of the art web based procurement facilities
- More efficient archiving and processing by adopting invoice scanning and workflow
- Integrated invoice scanning using either Agresso facilities or interfaces to proprietary document management systems
- Efficient communications through the direct emailing of supplier purchase orders
- Sophisticated 'punch out' of requisitions to the commercial market place
- Funds checking for actual & committed expenditure control against budget
- Improved management information via the web allowing tighter control over expenditure

The results are measurable with improvements in information management and business processes, supported by an Agresso implementation delivering the specific needs of the Authority.

Integra Associates is an independent consultancy specialising in the implementation of financial business solutions and is made up of qualified accountants and IT professionals.



## Debtors

Debtor Management in Local Government is about more than cash flow. Local Government have set key goals to deliver high levels of service to their customers and strong financial management. Systems must provide timely information to allow informed communications while at the same time attract efficiencies in income collection and debt management. Some examples of our assignments in support of these are:

- Debtor review & redesign
- Reporting needs analysis, design & development
- Implementation consultancy
- Technical interfacing for payment plans & periodic invoicing

## Business Information & Reporting

Integra understands the critical needs of local authorities for reporting that delivers timely and accurate information. Using business and technical skills Integra has been able to quickly identify and produce reporting solutions that allow better financial planning, decision making and operational efficiency. Examples of these solutions include:

- Budget Monitoring providing a shortened month end timeframe & automated delivery
- Comprehensive Capital Scheme management
- Sophisticated Excelerator solutions for aged debt, prompt payments, bank reconciliations and commitment reporting
- Use of IntellAgent to email and keep budget holders informed of relevant activities

## Training

Training plays a key role in ensuring that solutions are implemented and used effectively. Standard product training is available but Integra specialise in providing tailored training that uses their business and technical knowledge together with the authorities individual solution to maximum effect. Training work includes:

- Training needs analysis
- Pre-configuration
- Train the trainer
- End user training
- Post training support
- Super user or system administration
- One to one for new starters or as a refresher
- Technical training
- Production of training and user manuals

## What our clients say about us:

*'We were extremely impressed with....the consultants...because of their strong product skills and unswerving commitment to task.'*

*'A consultancy independent from the software provider provides a broader perspective and Integra has a feel for procurement in practice'*

## Local Government clients:

Bath & North East Somerset Council  
Bromsgrove DC  
Metropolitan Borough of Bury Council  
Carmarthenshire County Council  
Charnwood BC  
Cherwell BC  
Chester-le-Street DC  
Craven DC  
City of Durham Council  
Ellesmere Port & Neston BC  
Gedling BC  
Halton BC  
Harlow DC  
Ipswich BC  
Lewes DC  
London Borough of Redbridge  
Monmouthshire County Council  
New Forest DC  
Northampton BC  
Nuneaton & Bedworth BC  
Rugby BC  
Teesdale DC  
Sedgefield BC  
Stroud DC  
South Northamptonshire Council  
Welwyn & Hatfield BC  
West Berkshire Council  
Wyre Forest DC

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