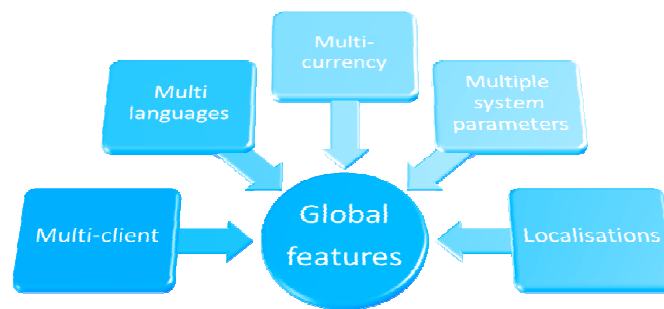


Global Roll-out of Agresso

Integra Associates use their international experience to help their clients implement global roll-out of Agresso Business World

Globalisation is transforming multinational entities into internationally integrated enterprises. An important part of this is the devolution of financial management across the enterprise and to new areas of operation. This transformation for a UK company or multinational alike brings fresh challenges in rolling out their user interfaces as well as back office finance systems.

Integra has considerable experience in both the business issues that arise as well as the practical implementation of Agresso functionality that is available to facilitate the operation of global finance solutions.



Any global roll-out will consider the business requirements in the key areas of multi-currency, multiple languages, possible different reporting timelines, cultural differences and alternative styles of management. Different countries may also have specific financial software requirements related to; statutory reporting, bank file formats, statutory based chart of accounts or specific purchase and sales tax regimes.

Integra has worked on rolling out ABW to:

USA	Czech Republic
Canada	Poland
France	Hong Kong
Italy	India
Germany	China
Spain	Singapore
Austria	Dubai
Sweden	Abu Dhabi

As you expect of a world class solution, Agresso Business World (ABW) has a number of features that allows an organisation the flexibility to configure their Agresso solution to meet these needs.

Agresso Global Functionality

Multi-client

ABW's multi-client structure allows separate clients to be created, each with their own base currencies, languages, system parameters, reporting periods and chart of accounts. The clients can be linked together to share supplier and customer master files and exchange rates. Alternatively the clients can be treated as stand alone. For consolidated reporting purposes, customers can use reporting trees and relations to consolidate the global accounts at any level required.

Multi-languages

All the major European languages and American English are supported enabling the system to be used in several different continents. In addition, an individual user's language can be different to the system language.

Multi-currency

The system allows the use of all the internationally recognised currencies when recording transactions. The system also allows the transactions to be posted in two additional reporting currencies as well as the client base currency.

Multi-System Parameters

Each ABW client can be programmed with separate system parameters that provide additional localised parameters.

Localisations

This is the term given to Agresso software packs that provide specific country based functionality. These localisation packs can be in the form of just a set of reports or the pack could be more extensive such as a set of screens or additional fields in a screen. Examples of this are:

- 1099 reporting for the USA. This enables USA customers to file reports with the IRS showing expenses with Vendors that have been tagged as 1099 Vendors. These vendors tend to be providing professional services.
- Specific functionality for Italian VAT.
- French Government reports. This is a set of reports in the French Plan Compatible format to be submitted to the French Government.

Our sound knowledge of ABW, including the relevant functionality for global implementation, combined with our track record in global implementations makes us well placed to assist companies with their global finance solutions. We offer a wide range of services to support both the company and individual users in optimising their ABW configuration and solution.

Integra global roll-out services provided to the local finance teams have included:

- Project Management
- Implementation Workshops
- Prototype and Live Build Consultancy
- Developing Test Plans
- Technical Consultancy
- Training
- Post Go Live Support
- Financial & Management Report Development
- Systems Integration

Integra Associates is an independent consultancy specialising in the implementation of financial business solutions and is made up of qualified accountants and IT professionals.

Some Examples of our Global roll-out services:

EC Harris is a leading built asset consultancy operating worldwide

Integra provided consultancy to support EC Harris in implementing ABW in Asia, the Middle East and Europe.

The ABW implementation includes Financials (GL, AP, AR, Bank Reconciliation and Fixed Assets), Project Costing & Billing (Timesheets and Billing), Purchase Ordering, Expenses and Human Resources.

Integra assessed the local Finance and HR requirements in respect of Group processes and the local Statutory Requirements. This involved mapping the local statutory account codes into the Group structure. Integra utilised their experiences of global implementation of the Travel Expenses Module, especially with respect to the design of ABW to meet the Local Government Travel Allowances schemes in Germany, Czech Republic and Poland.

Integra have also completed assignments for interfacing and reporting. This includes the design and build of a number of interfaces between ABW and the Facilities Management System, Maximo. We developed reports in Excelerator as well as ARC and ARW for purchase orders, invoices, reminder letters, BACS, Agresso cheques and outsourced cheques.

Beazley Group is a specialist insurer providing underwriting and claims service worldwide

Integra Consultants provided a complete implementation solution to the Beazley US Finance team, fully designing and building a new ABW client, with most of the services delivered on site in Connecticut.

The US ledger required additional new functionality including an Accounts Receivable solution incorporating design and delivery of broker statements and bordereaux reporting, as well as interfacing to US specific insurance and banking systems. Integra consultants provided services to assist the US Finance team through the review of the ledger, the development of reports and the design of complex earnings models to meet the requirements of the US insurance market.

LGC Promchem provides quality management solutions for laboratories with offices in the UK and across Europe and Asia

LGC rolled out their ABW Finance, Sales and Purchase Order Processing modules to their Italian office. This enabled the efficient processing of customer sales in Italy as well as the fulfilment of internal group purchasing by other LGC Standards companies.

The solution developed by Integra included a comprehensive Italian localisation including the development of Italian sales and purchasing reporting using Crystal Reports. As part of the roll-out Integra produced a consolidated accounts reporting suite for all LGC Standards companies using ABW.

Renewable Energy Systems is one of the world's leading renewable energy developers and operates worldwide

RES operates from its UK head office and nine overseas offices supported by their ABW implementation in three main offices covering nine countries and seven ABW clients. They use ABW Financials, PCB and Purchase Order Processing.

Integra have delivered services to RES on site in Europe and the USA, developing financial reporting across each RES client with each client having up to fifteen legal entities. The reporting included full Profit and Loss, Balance Sheet and Cash Flow in both local currency and GBP, the group currency. Additional reporting levels were provided for regions and sub regions using local regional currencies with group consolidated reporting in GBP. Integra also created a reporting structure for the inclusion or exclusion of regional and group consolidation accounting entries that are required for UK/US GAAP reporting requirements.

RES manage their budgeting and forecasting, including cash flow forecasting using the Agresso Planner module with input from the cash accounting module. Integra provided the consultancy for the implementation of this solution including developing the User Acceptance Testing scripts for all three offices.

Integra continues to provide ad-hoc consultancy services to RES including assisting them with their upgrade to V5.5.3.

Renewable Energy Systems: Roll out of ABW into their Swedish companies

Integra provided consultancy advice and specialised Quality Assurance advice to the client internal project team. In addition Integra were able to add value drawing on our experiences of previous European implementations. This included configuring some of the localisations around paying suppliers, VAT set up and reporting, and the development of ARC reports including Sales invoices, Purchase Order layouts. Integra were also able to call on their experiences of implementing the Travel Expenses Module across the world, especially with respect to the design of Agresso to meet the Government's Swedish Travel Allowances scheme.

Given Integra's continuing relationship with the client we were also well placed to assist in the implementation of the client's specific group processes.

A leading global provider of Educational Services and Products

Integra managed the Indian Rupee implementation for the company's Indian subsidiary, based in Kerala. This work covered currency revaluations, cheque printing (including translations of crores and lakhs), multiple accounting year ends, journal processing in prior periods, advanced payments processing and multiple tax invoice processing.

Integra also handled the data conversion from Tally accounts including prior year transactions, and provided implementation consultancy in respect of report design and invoice layout for the new system. Finally, the Integra team designed and delivered training courses for the end users.

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