

# Unit4 Customer Conference round-up

**The 'Partnering for the Future' theme heralds a new service delivery model for Unit4 Agresso with a recognition of the real value provided by partner companies like Integra, and of a collaborative approach to delivering services to their customers.**

The Unit4 customer conference recently took place at the Manchester Central complex. There was a real buzz to the conference this year, with almost 700 delegates, and a packed programme of seminars, workshops, and updates. It brought together users from Agresso Business World (ABW), Agresso Education and Coda under the conference theme, 'Partnering for the future'.

## Integra – Conference Sponsors

This was Integra's first year as a Sponsor and we were pleased to be part of such a successful event. Over the course of the event Mark Bloomer, Allan Burrows and Tracey Cutler were kept very busy talking to customers and handing out our conference packs. We really enjoyed meeting many of our existing customers, and introducing Integra's services to some new ones. It was a very busy 2 days however, and if we didn't manage to see you at the conference, or if you weren't able to attend call Tracey on 07971 986 804 to arrange a meeting, or to receive a Conference Pack.

We also ran a successful Prize Draw over the Conference period. Wakefield Borough Council were the lucky winner of a free consultancy package.



## ABW: Route 66

One of the key talking points of the conference was the latest release of the ABW software. With the first customer now live, and a number of other organisations embarking on the upgrade programme interest is growing in the new release.

We've included a summary of the Route 66 highlights below, but please contact us if you would like an independent assessment of whether now is the right time for you to be thinking about embarking on a move to Route 66.

## “Delivering the next-generation of ERP impendence software for business living in change – AWB: Route 66”

Unveiled at the conference was the next release of Agresso Business World. Initially known as v5.6 it has been rebadged as ABW: Route 66 to indicate a new approach to delivering software upgrades.

Route 66 offers a significant upgrade to previous releases. In summary, ABW Route 66 is a progressive, phased upgrade which delivers functionality differently, to better embrace new technology and partnerships.

There are compelling reasons to upgrade. ABW Route 66 can:

- Speed up data entry and reduce errors
- Significantly lower future maintenance costs
- Maintain central control, but eliminate bottle necks

In Unit 4's words, the main highlights are:

The **Project** experience – With the new Draft Project concept, project managers can take ownership and control of all stages of the project and integration with planner will enable the seamless switch between project data and the project plan.

The **Planner** experience - Already self-service-enabled, a new capability has been added to incorporate budget drivers without the need for excel as a user interface.

The **Field Force** experience - Service requests can now be submitted via an online form, removing time lags between email or telephone submission.

The **Procurement** experience – Deployment of the entire purchase to pay process via self-service and includes improvements such as New Product search, common treat code and a dedicated invoice matching service.

The **Common & Reporting** experience – Improvements to master file approval means that more users have the ability to make changes to and approve new records. In addition, a new dashboard has been added to information pages allowing multiple reports to be assembled.

The **HR** Experience – Improvement to self service in HR enables staff to work more efficiently. Changes to the organisational and position/role management, provides the ability to define all requirements, tasks and responsibilities, ensuring you have the right people in the right place consistently.

The **Financials** experience - Expect improved efficiencies from the introduction of Financials and Bank Reconciliation to self-service and improved functionality to Fixed Assets and Credit Control.

The **Technology** experience – With the focus on integration, improved useability of self service/ top-gen screens and performance upgrades, users will find more efficient processes to deliver to their clients.

**Call us on 0845 680 1005 for more information on how you can benefit from the new features and functionality in the new ABW Route 66 release.**

